City Council Adopted 2011-12 Budget

Operations and Capital

Town of Los Altos Hills 26379 Fremont Road Los Altos Hills, CA 94022

Town of Los Altos Hills 2011-12 Adopted Budget

Table of Contents

Transmittal letter	1
Town Officers and Organization Chart	3
Financial Summaries	5
General Fund	25
Special Revenue and Enterprise Funds	51
Appendix	63

RESOLUTION No. 32-11

A RESOLUTION OF THE CITY COUNCIL OF THE TOWN OF LOS ALTOS HILLS ADOPTING THE FISCAL YEAR 2011-12 APPROPRIATIONS LIMIT, APPROPRIATIONS AND INTERFUND TRANSFERS, AND EMPLOYEE COMPENSATION PLAN

WHEREAS, the City Council of the Town of Los Altos Hills has received and completed its review of the proposed 2011-12 Operating and Capital Improvement Program Budget and Employee Compensation Plan for fiscal year 2011-12; and

WHEREAS, the City Council of the Town of Los Altos Hills now desires to adopt the 2011-12 Fiscal Year Appropriations Limit, Operating and Capital Improvement Program Budgets, and Employee Compensation Plan for fiscal year 2011-12;

NOW THEREFORE, the City Council of the Town of Los Altos Hills does hereby resolve as follows:

- 1. The City Council does hereby approve and adopt an appropriations limit, pursuant to California Constitution Article XIII B, for fiscal year 2011-12 of \$5,031,438 as set forth in Exhibit A.
- 2. The City Council does hereby approve and adopt the budget for the Town for fiscal year 2011-12 consisting of appropriations and interfund transfers as set forth in Exhibit B and the Employee Compensation Plan as set forth in Exhibit C attached hereto.
- 3. The amount of the 2011-12 fiscal year budget for each account area of the budget may be drawn upon in the form of warrants issued for payment of demands and certified in accordance with the provisions of California Government Code Sections 37208 and 37209.
- 4. The City Manager is hereby authorized to prepare an administrative budget which further specifies the accounts for the expenditure of appropriations approved by the City Council and set forth in Exhibit A. The City Manager shall provide the Council with copies of this budget.
- 5. The City Manager shall periodically report to the City council the amount and classification of revenues received and expenditures made.
- 6. A copy of the adopted budget, signed by the Mayor and attested to by the City Clerk, shall be kept on file with the City Clerk of the Town of Los Altos Hills, as the official budget of the Town of Los Altos Hills for the 2011-12 fiscal year.

REGULARLY PASSED AND ADOPTED this 16th day of June, 2011.

BY: Lenger Summit, Mayor

ATTEST:

Town of Los Altos Hills Appropriations Limit Calculation for Fiscal Year 2011-12 June 16, 2011

A. Calculation of 2011-12 Appropriations Limit

Calculation of 2011-12 Appropriations Limit		
Prior YearAppropriation Limit		\$ 4,864,943
Annual Change Factors		
Cost of living adjustment factors		
California per capita personal income (CPCPI)	1.0251	
Population adjustment factors		
Town of Los Altos Hills (LAH)	1.0082	i
County of Santa Clara (SCC)	1.0089	
Authorized Adjustment Factor		
CPCPI X SCC Population change	1.0342	
2011-12 Appropriation Limit as adjusted		1
Prior year limit x Authorized Adjustment Factor		\$ 5,031,438

B. 2011-12 Estimated Tax Proceeds Subject to Appropriations Limit

Property taxes			
Current secured and unsecured	\$	2,719,711	
In-lieu of vehicle license fees & triple flip		708,390	
Supplemental taxes		76,675	
Homeowner's property tax exemption		18,000	
Subtotal all property taxes	\$	3,522,776	
Other Taxes			
General sales tax	\$	26,377	
Property transfer taxes		185,250	
Business tax		160,000	
Public safety sales tax		34,100	
Subtotal all other taxes	\$	405,727	
Total estimated tax proceeds subject to appropriation	ns limit		\$ 3,928,503

C. 2011-12 Appropriations Subject to Limit

Appropriations supported by tax proceeds		
Administration	\$ 1,445,848	
Committees and Grants	175,509	
Public Safety	1,137,098	
Planning, Building, Engineering (net of user fees)	736,546	
Parks & Recreation (net of user fees)	295,432	
Total appropriations subject to limit		\$ 3,790,433

D. Over (Under) Appropriations Limit

_	(0)		
į	Appropriations limit as adjusted	\$ 5,031,438	
	Total appropriations subject to limit	 3,790,433	
	Appropriations Over (Under) Appropriations Limit	 	\$ (1,241,005)
			-25%

Town of Los Altos Hills 2011-12 All Funds Summary

2011-12 Proposed Budget	Est. Beginning Unrestricted Fund Balance, 7/1/11		Beginning Unrestricted Fund Balance,		Revenue	Expense	Surplus (Deficit)	7	'ransfers In (Out)	Uı	roj. Ending nrestricted nd Balance, 6/30/12
General Funds Operating	\$	4,004,505	\$6,432,872	\$ 5,324,347	\$ 1,108,525	\$	(2,138,431)	\$	2,974,600		
Debt Service		-	-	213,431	(213,431)	_	213,431		-		
Subtotal		4,004,505	6,432,872	5,537,778	895,094		(1,925,000)	_	2,974,600		
General Capital		188,094	75,973	360,000	(284,027)		125,000		29,066		
Drainage Funds Operating & Capital		649,953	96,461	626,698	(530,237)		175,000		294,716		
Pathways Funds Operating & Capital		364,501	214,465	1,249,388	(1,034,922)		1,025,000		354,578		
Streets Funds Operating & Capital		538,161	678,602	1,262,401	(583,799)		575,000		529,362		
Pub.Safety/COPS		78,998	-	97,118	(97,118)		25,000		6,880		
Sewer Funds Operating & Capital		2,875,983	1,634,244	1,726,239	(91,995)		-		2,783,987		
Total All Funds	\$	8,700,194	\$9,132,618	\$10,859,622	\$(1,727,004)	\$	_	\$	6,973,190		

Town of Los Altos Hills 2011-12 Compensation Plan June 16, 2011

	Annual Range				Hourly Range		
		Bottom		Top	Bottom	Тор	
City Manager's Office							
City Manager	Set	by contract	;		sale	ary	
City Clerk	\$	67,656	\$	109,308	sale	ary	
Public Safety Officer	\$	53,532	\$	65,076	sal	ary	
Administrative Services							
Director - Administrative Services	\$	120,528	\$	162,780	sal	arv	
Finance Manager	\$	78,012	\$	94,824	sal		
Office Specialist I/II	\$	42,516	\$	58,392	\$ 20.4396	\$ 28.0720	
	1 7	,.		7 - 7 - 1			
Planning, Building, Parks & Recreation							
Director - Planning & Building	\$	120,528	\$	162,780	sal	ary	
Senior Planner	\$	78,012	\$	94,824	\$ 37.5043	\$ 45.5867	
Associate Planner	\$	69,612	\$	84,612	\$ 33.4660	\$ 40.6773	
Assistant Planner	\$	62,292	\$	75,720	\$ 29.9469	\$ 36.4024	
Building Official	\$	74,292	\$	90,300	\$ 35.7159	\$ 43.4118	
Community Development Specialist	\$	51,816	\$	67,656	\$ 24.9106	\$ 32.5258	
Planning/Building Technician	\$	51,816	\$	62,976	\$ 24.9106	\$ 30.2758	
Community Services Coordinator	\$	55,656	\$	67,656	\$ 26.7567	\$ 32.5257	
Barn Manager	\$	52,236	\$	63,492	sal	ary	
Parks & Recreation Facility Aide	\$	37,836	\$	45,984	\$ 18.1897	\$ 22.1068	
Public Works							
Director - Public Works	\$	120,528	\$	162,780	sal	ary	
Associate Engineer	\$	75,492	\$	91,764	\$ 36.2928	\$ 44.1156	
Assistant Engineer	\$	64,968	\$	78,972	\$ 31.2334	\$ 37.9658	
Engineering Technician	\$	58,392	\$	70,980	\$ 28.0720	\$ 34.1237	
Maintenance Superintendent	\$	72,336	\$	87,924	\$ 34.7756	\$ 42.2695	
Maintenance Worker III	\$	52,236	\$	63,492	\$ 25.1125	\$ 30.5238	
Maintenance Worker II	\$	47,484	\$	57,720	\$ 22.8280	\$ 27.7489	
Maintenance Worker I	\$	42,036	\$	51,096	\$ 20.2088	\$ 24.5644	



June 16, 2011

To the Citizens of the Town of Los Altos Hills, Honorable Mayor and Members of the City Council

It is a pleasure to submit to you the Operating and Capital Budget for the Town of Los Altos Hills, for the fiscal year ending June 30, 2012. The General Fund budget, inclusive of several operating contingencies and net of operating transfers to special funds, has an operating surplus in 2011-12. The budget continues to use current year General Fund operating surplus and accumulated fund balances to make a \$2.49 million investment in the Town's infrastructure. The Town has spent an average of \$2.5 million each year on infrastructure improvements for the past four years. This trend is not sustainable and 2011-12 may be the final year of significant capital expenditures outside roadways and drainage.

The budget is meant to serve the following four major purposes:

- To define **policy**, as established by the City Council.
- To serve as an **operating guide** for management staff to aid in the control of financial resources, while complying with State requirements for General Law cities and generally accepted accounting principles for government.
- To present the Town's **Financial Plan** for the fiscal year, illustrating appropriations and projected revenues by which the appropriations are funded.
- To serve as a **Communication Document** for the citizens of Los Altos Hills who wish to understand how the Town operates and the methods used to finance those operations.

The following principles guided the development of this fiscal planning document:

- ➤ Continue to **deliver core services** (planning, building, engineering, public safety, and general administration) with a General Fund operating surplus;
- **Ensure the safety** of Town infrastructure assets including roadways and facilities;
- Establish **minimum fund balances** in all special revenue funds equal to one year of operating expenses; and
- ➤ Contain personnel costs by maintaining personnel headcount at 21.0 full time employees and modifying employee compensation practices in accordance with recommendations by the Santa Clara Civil Grand Jury in their 2010 report on employee compensation.

With the budget as a guide, management is charged with daily operations including the execution of contracts, purchases, and employee compensation within the City Council approved benefit plan and salary ranges. Any information that arises over the course of the fiscal year which would modify the parameters outlined in this document will be presented to the City Council at the earliest possible opportunity. The Town's management team takes great pride in delivering high quality services to the community while remaining respectful of fiscal constraints inherent to local government finance.

I would like to acknowledge the City Council and the Finance and Investment Committee for their input in the development of this budget. The two bodies met on May 12, 2011 in a joint budget study session to review the Town's fiscal condition in 2011-12. With feedback from the joint study session, staff compiled the following document which includes operating changes and a capital improvement program. This document was reviewed by the Finance and Investment Committee at a special meeting on June 2, 2011 and I am pleased to report that the Finance and Investment Committee supports adoption of this budget.

Respectfully Submitted,

/s/ Carl Cahill City Manager

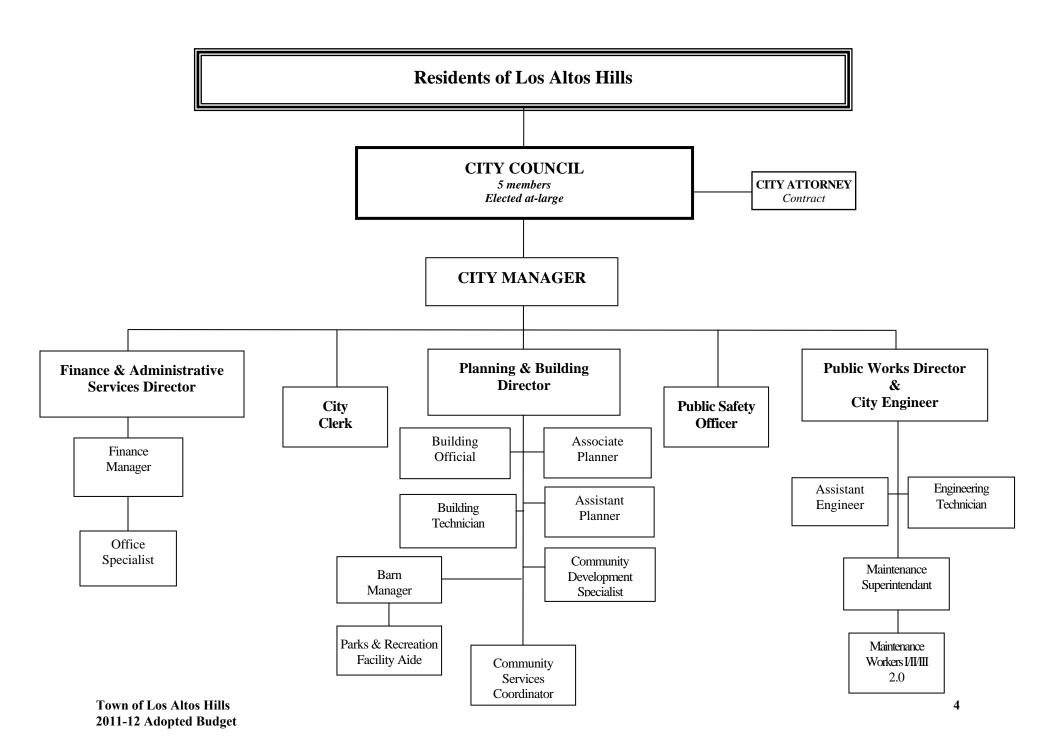
Town Officers

As of July 1, 2011

City Council	<u>Term Expires</u>
Ginger Summit, Mayor	2012
Rich Larsen, Mayor Pro Tem	2012
Jean Mordo	2012
John Radford	2014
Gary Waldeck	2014

<u>City Council Appointed</u> Carl Cahill, City Manager Steve Mattas, City Attorney

City Manager Appointed
Richard Chiu, Public Works Director & City Engineer
Debbie Pedro, Planning & Building Director
Nick Pegueros, Administrative Services Director & Acting City Clerk



Financial Summaries

Town of Los Altos Hills 2011-12 All Funds Summary

2011-12 Adopted Budget	Est. Beginning Unrestricted Fund Balance, 7/1/11	Revenue	Expense	Surplus (Deficit)	Transfers In (Out)	Proj. Ending Unrestricted Fund Balance, 6/30/12
General Funds						
Operating	\$ 4,004,505	\$6,432,872	\$ 5,324,347	\$ 1,108,525	\$ (2,138,431)	\$ 2,974,600
Debt Service		-	213,431	(213,431)	213,431	
Subtotal	4,004,505	6,432,872	5,537,778	895,094	(1,925,000)	2,974,600
General Capital	188,094	75,973	360,000	(284,027)	125,000	29,066
Drainage Funds Operating & Capital	649,953	96,461	626,698	(530,237)	175,000	294,716
Pathways Funds Operating & Capital	364,501	214,465	1,249,388	(1,034,922)	1,025,000	354,578
Streets Funds Operating & Capital	538,161	678,602	1,262,401	(583,799)	575,000	529,362
Pub.Safety/COPS	78,998	-	97,118	(97,118)	25,000	6,880
Sewer Funds Operating & Capital	2,875,983	1,634,244	1,726,239	(91,995)	-	2,783,987
Total All Funds	\$ 8,700,194	\$9,132,618	\$10,859,622	\$(1,727,004)	\$ -	\$ 6,973,190

Town of Los Altos Hill General Fund Budget Summary

			Adopted 2011-12
GENERAL FUNDS (011,014,015)	Currei	nt Year	Budget
	2010-11 Est.	2010-11	2011-12
	Actual	Budget	2011-12
Revenues			
Property taxes	\$ 3,457,091	\$ 3,466,147	\$ 3,522,776
Taxes other than property	398,945	278,885	405,727
Franchise fees	422,394	453,059	429,574
Licenses and permits	662,473	603,103	622,804
Use of money and property	470,556	505,448	484,956
Intergovernmental	84,490	87,000	85,927
Charges for services	740,364	442,294	781,108
Miscellaneous	101,345	134,302	100,000
Total Revenues	6,337,658	5,970,238	6,432,872
Expenditures			
Administration	1,493,554	1,634,255	1,621,358
Public safety	1,014,289	1,023,030	1,137,098
Community development	1,713,442	1,727,376	1,920,559
Parks & recreation	683,948	757,986	645,332
Total Expenditures	4,905,233	5,142,647	5,324,347
Operating Surplus (Deficit)	1,432,425	827,591	1,108,525
Transfers			
Operating transfers in (out)	(573,431)	(518,316)	(773,431)
Capital transfers in (out)	(665,000)	(550,000)	(1,365,000)
Total transfers	(1,238,431)	(1,068,316)	(2,138,431)
Net Change in Fund Balance	193,994	(240,725)	(1,029,906)
Beginning, unrestricted	3,810,511	3,411,802	4,004,505
Ending, unrestricted	\$ 4,004,505	\$ 3,171,077	\$ 2,974,600

Schedule of Transfers from the General Fund

	2010-11 Est. Actual		2010-11 Budget			2011-12 Adopted Budget
Operating Transfers Out					-	
Drainage	\$	-	\$	-	\$	175,000
Pathways		360,000		200,000		360,000
Streets		-		100,000		-
COPS		-		-		25,000
Debt Service		213,431		218,316		213,431
Total operating transfers out	\$	573,431	\$	518,316	\$	773,431
Capital Transfers Out						
Facilties & Equipment Capital	\$	250,000	\$	250,000	\$	125,000
Pathways		90,000		175,000		665,000
Drainage		-		-		-
Streets		325,000		125,000		575,000
Total capital transfers out	\$	665,000	\$	550,000	\$	1,365,000
Total Transfers Out	\$	1,238,431	\$	1,068,316	\$	2,138,431

Town of Los Altos Hill General Capital Fund Budget Summary

GENERAL CAPITAL (041,043,016)	Adopted 2011-12 Budget					
	20)10-11 Est. Actual	2010-11 Budget			2011-12
Revenues 016-00 - In-lieu fees 043-44 - Use of Money & Property 043-48 - Miscellaneous	\$	36,150 39,157 -	\$	36,150 39,157 -	\$	36,150 39,823
Total Revenues		75,307		75,307		75,973
Expenditures General Capital Projects/Equip. Westwind Barn Capital Projects Total Expenditures		293,200 162,000 455,200		293,200 125,000 418,200		360,000
Transfers Operating transfers in (out) Capital transfers in (out)		- 250,000		- 250,000		- 125,000
Total transfers		250,000		250,000		125,000
Net Change in Fund Balance		(129,893)		(92,893)		(159,027)
Beginning, unrestricted		317,987		175,794		188,094
Ending, unrestricted	\$	188,094	\$	82,901	\$	29,066

Town of Los Altos Hill Drainage Funds Budget Summary

					2	Adopted 2011-12
DRAINAGE FUNDS (012,045)		Current Year				Budget
	201	l0-11 Est. Actual		2010-11 Budget		2011-12
Revenues						
Charges for services	\$	91,170	\$	82,000	\$	96,461
Total Revenues		91,170		82,000		96,461
Expenditures						
Operations		293,491		260,840		286,698
Capital Program		140,000		140,000		340,000
Total Expenditures		433,491		400,840		626,698
Transfers						
Operating transfers in (out) Capital transfers in (out)		-		-		175,000 -
Total transfers		-		-		175,000
Net Change in Fund Balance		(342,320)		(318,840)		(355,237)
Beginning, unrestricted		992,273		1,029,838		649,953
Ending, unrestricted	\$	649,953	\$	710,998	\$	294,716

Town of Los Altos Hill Pathway Funds Budget Summary

						Adopted 2011-12
PATHWAY FUNDS (013,042)	Current Year					Budget
	20	10-11 Est.		2010-11		2011-12
		Actual		Budget		2011 12
Revenues						
Use of money and property	\$	500	\$	1,050	\$	-
Charge for Current Services		167,211		175,000		135,992
Miscellaneous		36,527		-		78,473
Total Revenues		204,238		176,050		214,465
Expenditures						
Operations		365,809		325,936		359,388
Capital Program		397,975		530,000		890,000
Total Expenditures		763,783		855,936		1,249,388
Transfers						
Operating transfers in (out)		360,000		200,000		360,000
Capital transfers in (out)		90,000		175,000		665,000
Total transfers		450,000		375,000		1,025,000
Net Change in Fund Balance		(109,545)		(304,886)		(9,922)
Beginning, unrestricted		474,046		559,931		364,501
Ending, unrestricted	\$	364,501	\$	255,045	\$	354,578

Town of Los Altos Hill Street Funds Budget Summary

CTDEETS ELINDS (017 010 046)		Cuma	nt Vo	an an	2	Adopted 2011-12
STREETS FUNDS (017,018,046)	201	Curre 10-11 Est.	nt Ye	2010-11		Budget
	201	Actual	Budget			2011-12
Revenues				8		
017-43 - Permits & Licenses	\$	40,000	\$	28,000	\$	59,461
017-44 - Use of Money & Property		10,000		20,550		5,000
017-45 - Intergovernmental		241,997		234,002		246,837
017-46 - Charge for Services		47,000		47,000		50,000
018-46 - Charge for Services		312,000		312,000		317,304
046-48 - Miscellaneous		55,000		-		-
Total Expenditures		705,997		641,552		678,602
Expenditures						
Operations		522,854		361,445		362,401
-						
Capital Program		1,469,000		1,469,000		900,000
Total Expenditures		1,991,854		1,830,445		1,262,401
Transfers						
Operating transfers in (out)		_		100,000		_
Capital transfers in (out)		325,000		125,000		575,000
Total transfers		325,000		225,000		575,000
Net Change in Fund Balance		(960,857)		(963,893)		(8,799)
Beginning, unrestricted		1,499,017		1,496,723		538,161
Ending, unrestricted	\$	538,161	\$	532,830	\$	529,362

Town of Los Altos Hill Public Safety Grant Funds Budget Summary

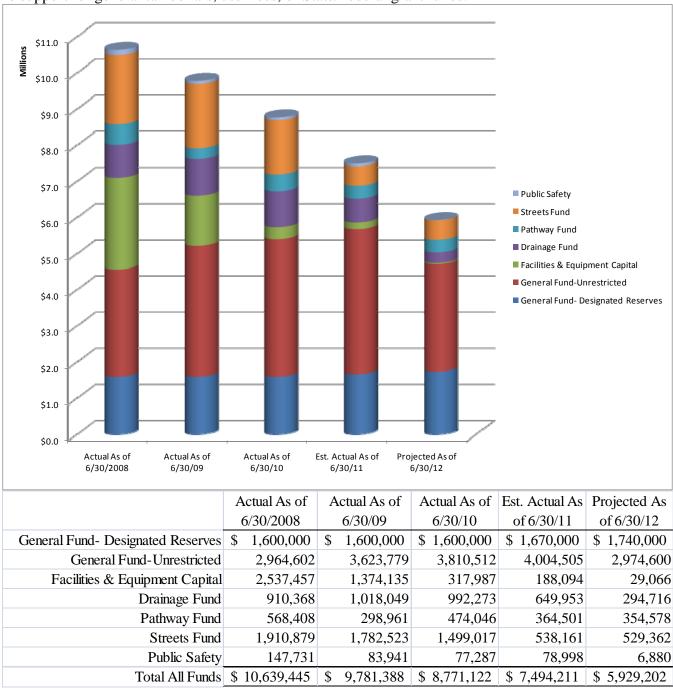
PUB.SAFETY/COPS (021,022)		Currei	nt Yea	ır	2	dopted 011-12 Budget
	2010-11 Est. Actual		2010-11 Budget		2	2011-12
Revenues		_				
COPS Grant	\$	100,000	\$	100,000	\$	-
Use of Money & Property		950		950		-
		100,950		100,950		-
Total Revenues						
Expenditures						
Operations		99,239		99,636		97,118
Total Expenditures		99,239		99,636		97,118
Transfers Operating transfers in (out) Capital transfers in (out)		-		-		25,000
Total transfers		-		-		25,000
Change in Unrestricted Net Assets		1,711		1,314		(72,118)
Beginning unrestricted net assets		77,287		23,662		78,998
Ending unrestricted net assets	\$	78,998	\$	24,976	\$	6,880

Town of Los Altos Hill Sewer Funds Budget Summary

SEWER FUNDS (051,048)		Curre	nt Ye	ear		Adopted 2011-12 Budget
	20	10-11 Est.		2010-11		2011-12
Revenues		Actual		Budget		
Use of Money & Property	\$	37,691	\$	21,000	\$	24,876
Charge for Current Services		1,428,368		1,455,765		1,450,368
Miscellaneous		298,112		319,400		159,000
		1,764,171		1,796,165		1,634,244
Total Revenues						
Expenditures						
Operations						
Personnel		82,539		84,509		81,626
Contract & Professional services		735,121		921,453		749,823
Operations		87,493		130,708		89,243
Allocations		63,301		43,820		64,567
Depreciation		99,000		44,000		100,980
Capital						
Annual capital program		440,000		440,000		640,000
Total Expenditures		1,507,454		1,664,490		1,726,239
Transfers						
Operating transfers in (out)		-		-		
Capital transfers in (out)						
Total transfers		-		-		-
Change in Unrestricted Net Assets		256,718		131,675		(91,995)
Beginning unrestricted net assets		2,619,265		2,229,835		2,875,983
Ending unrestricted net assets	\$	2,875,983	\$	2,361,510	\$	2,783,987

FUND BALANCES

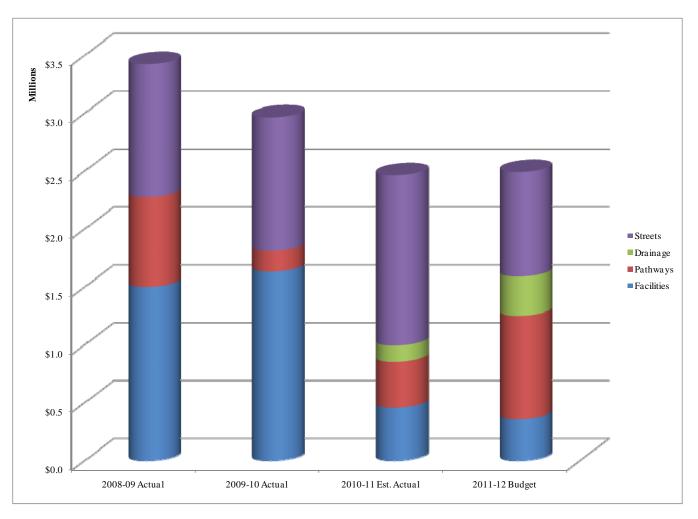
The Town's undesignated governmental fund balances accumulate as the result of revenue exceeding capital and operating expenditures in any given year. Over the past several years, the Town has utilized current year surplus and prior year undesignated fund balances to improve the Town's capital assets including: roadways, pathways, and Town facilities including Purissima Park and Westwind Community Barn. The following demonstrates the drawdown of undesignated fund balances over the past several years and should be viewed in conjunction with the next section on capital investments. The Sewer Fund has been excluded from this presentation because it is an enterprise fund and receives no support for general tax dollars, user fees, or State/Federal grant funds.



Note: As of June 30, 2012, the General Fund Designated Reserves include the following City Council designated reserve funds: \$1,250,000 Emergency & Disaster Contingency, \$350,000 Operating Contingency Reserve, and \$140,000 Pension Contingency Reserve.

CAPITAL EXPENDITURES

The drawdown of undesignated fund balances discussed in the previous section is largely the result of the Town's robust capital investments over the same period. In 2009-10, the Town completed its "\$3 million in 3 years" investment in Town parks and recreation facilities. Annual investments in the Town's roads of \$800,000 to \$1,000,000 have been identified as necessary to maintain the Town's current road system in a safe and drivable condition. Over the past several years, investments in the Town's limited storm drain system have been on hold due to large capital programs in other areas. Again, the Sewer Fund has been excluded from this presentation because it is an enterprise fund and receives no support for general tax dollars, user fees, or State/Federal grant funds.

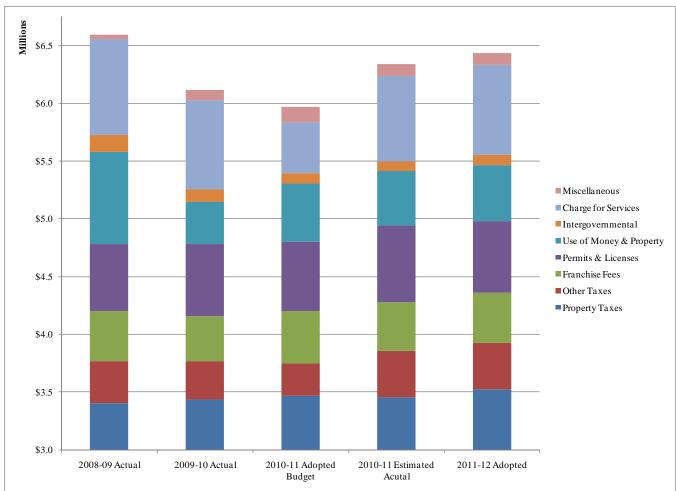


	2008-09	2009-10	2010-11 Est.	2011-12
	Actual	Actual	Actual	Budget
Facilities	\$ 1,499,820	\$ 1,631,332	\$ 455,200	\$ 360,000
Pathways	776,313	181,774	397,975	890,000
Drainage	-	-	140,000	340,000
Streets	1,147,160	1,150,614	1,469,000	900,000
	\$ 3,423,293	\$ 2,963,720	\$ 2,462,175	\$ 2,490,000

General Fund

GENERAL FUND REVENUES

The budget includes a slight increase of approximately \$81,000 or 1.3% over total 2010-11 estimated actual revenue. The largest component of this increase, \$65,685 is projected in property taxes where an overall increase of 1.9% based largely on a recommendation from the Town's property tax consultant. While positive news in property taxes are lifting the 2011-12 budget, the Town continues to experience lower interest earnings due to the conservative nature of investment in securities authorized by the Town's investment policy.



			2010-11	2010-11	
	2008-09	2009-10	Adopted	Estimated	2011-12
Revenue Type	Actual	Actual	Budget	Acutal	Adopted
Property Taxes	\$ 3,403,586	\$ 3,438,168	\$ 3,466,147	\$ 3,457,091	\$ 3,522,776
Other Taxes	366,283	332,190	278,885	398,945	405,727
Franchise Fees	431,573	387,804	453,059	422,394	429,574
Permits & Licenses	580,331	625,609	603,103	662,473	622,804
Use of Money & Property	795,850	360,848	505,448	470,556	484,956
Intergovernmental	146,543	109,537	87,000	84,490	85,927
Charge for Services	831,553	771,407	442,294	740,364	781,108
Miscellaneous	41,901	90,897	134,302	101,345	100,000
	\$ 6,597,620	\$ 6,116,459	\$ 5,970,238	\$ 6,337,658	\$ 6,432,872

Property taxes

Property taxes generate 55% of the Town's total general fund revenues and provide funding for the Town services where cost recovery user fees are not viable. These services include law enforcement, Town administration, and streets, pathways, and storm drainage operations and capital improvements. Over the past decade the Town's property tax revenues have grown significantly allowing for expansion of Town services to include Parks and Recreation programs and facilities.

HdL, the Town's property tax revenue consultant, has recommended a 1.9% increase in property taxes for 2011-12. This projection reflects a positive growth factor of 0.753% established for 2011-12 by the State of California for all Prop 13 assessed values. The projection also includes an allowance for property tax appeals in situations where Prop 13 assessed values are higher than the current market price. Assessment appeals most typically apply to properties that were purchased around the height of a real estate market. The projection also includes an allowance for properties changing hands which, in many cases, results in a net increase in Prop 13 assessed valuations.

Other taxes

Other Taxes generate 6% of the Town's total general fund revenues and are the result of taxes that are imposed primarily as the result of a business transaction. These transactions include the transfer of real property and business licenses for private business operating or selling within the Town's boundaries. The real estate market in Los Altos Hills has been strong resulting in higher than budgeted transfer taxes in 2010-11. The budget assumes continued strength in Los Altos Hills' real estate market and subsequently property transfer taxes in 2011-12. Additionally, the Town's business license tax revenues are recovering following a two year decline due to the regional economic contraction.

Use of Money & Property

Use of Money Property provides for the investment income on Town investments and long-term lease fees charged to outside parties for the use of Town lands. While long-term lease fees are increasing based on changes to the Consumer Price Index, investment income continues to be far lower those achieved in the pre-2009 fiscal crisis bond market. The Town's current investment strategy emphasizes security of principal which results in primarily purchasing short-term US treasuries. With such a strategy, the Town's investment advisor forecasts portfolio yields of approximately 1.00% in 2011-12.

Permits & Licenses and Charges for Services

These revenue categories reflect fees collected to offset the Town's cost of doing business and will be discussed in the next section.

GENERAL FUND COST RECOVERY

Planning & Building

The Planning & Building Department is responsible for preparing and implementing zoning and subdivision ordinances, site plan reviews, and building safety plan and inspection services. The department also provides code enforcement and various land use permits. As of the preparation of this document, staff is working with a consultant to evaluate cost recovery for the various services provided by the Planning & Building Department. For the purpose of this presentation, an assumption is being made that 100% of Building Services and 85% of Planning Services may be legitimately recovered through user fees.

In addition to planning application fees, the charges for services amount includes billable services charged directly to deposits held by the Town for land development projects. The deposits are an estimate of services required to take the project through the Town's planning process and are posted by project applicants. The 2010-11 Estimated Actual and 2011-12 Budget columns reflect assumptions that the Town's billable services will maintain historical trends.

	2010-11 Budget	2010-11 Est. Actual		2011-12 Budget
Planning & Building	Duaget		Tetuui	Duaget
Revenue:				
Charges for Services	\$ 344,442	\$	521,988	\$ 561,209
Licenses and Permits	603,103		662,473	622,804
Total Revenue	\$ 947,545	\$	1,184,461	\$ 1,184,013
Expense:				
Planning (85%)	\$ (710,495)	\$	(725,848)	\$ (756,157)
Building	(552,714)		(547,933)	(569,896)
Total Expense	\$ (1,263,209)	\$	(1,273,781)	\$ (1,326,053)
Grand Total Surplus/(Deficit)	(315,664)		(89,320)	(142,040)
Total Revenue as % of Total Expense	75%		93%	89%

Parks & Recreation

The Town's Parks & Recreation Department provide services to the community that include recreation programs, Town-wide events, and operation of Purissima Park and Westwind Community Barn. Like most other public agencies, Parks and Recreation requires overhead support that typically cannot be recovered through user fees. Where possible, however, the Town strives to recover its operating costs incurred to provide recreation programs and park facilities.

<u>Programs & Administration:</u> The following chart summarizes the cost recovery ratio for each of the major program budgetary functions tracked in Parks & Recreation Programs Department.

		2010-11		2010-11		2011-12
		Budget	Es	st. Actual		Budget
P&R Administration						
Revenue	\$	-	\$	-	\$	-
Expense		(190,763)		(140,886)		(124,027)
Total Surplus/(Deficit)	\$	(190,763)	\$	(140,886)	\$	(124,027)
Revenue as % of Expense		0%		0%		0%
P&R Fee Programs						
(including Equestrian Classes)						
Revenue	\$	92,853	\$	112,605	\$	110,000
Expense		(91,900)		(101,500)		(102,000)
Total Surplus/(Deficit)	\$	953	\$	11,105	\$	8,000
Revenue as % of Expense		101%		111%		108%
Note: Surplus program revenue is	dedic	cated to offsett	ing t	he P&R Admi	nistr	ation deficit
P&R Events						
Revenue	\$	15,000	\$	22,885	\$	20,000
Expense		(42,000)		(47,191)		(55,000)
Total Surplus/(Deficit)	\$	(27,000)	\$	(24,306)	\$	(35,000)
Revenue as % of Expense		36%		48%		36%
Grand Total Surplus/(Deficit)	\$	(216,810)	\$	(154,087)	\$	(151,027)
Total Revenue as % of Total Expense		33%		47%		46%

Parks & Recreation Cost Recovery (continued)

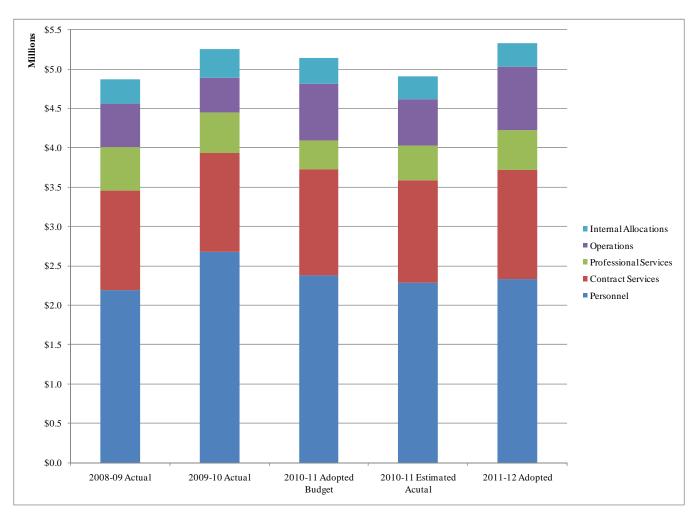
<u>Facilities:</u> The following chart summarizes the cost recovery ratio for each of the major budgetary functions tracked in Parks & Recreation Facilities Department. Important to note is that opportunities to fully recover the costs associated with maintaining and operating Parks and Recreation facilities is limited due to broad public uses of Town's facilities.

Purissima Park offers Little League Baseball fields and a riding ring both used by organized groups and the general public. Located at Westwind Community Barn, the Westwind-Boarding facility listed below is open to the public for year-round boarding of privately owned horses. Direct costs incurred by the boarding operations are largely paid for through the collection of monthly boarding fees and fees for related services. The Westwind-Facility listed below tracks the general maintenance and operation expenses necessary to keep Westwind Community Barn a hub for activities and programs include the Westwind Riding Institute's Therapeutic Riding Program, the Pacific Ridge Pony Club, the Town's Year-Round Riding Programs, and numerous other Town events and programs.

	2010-11	2	010-11 Est.	2011-12
	Budget		Actual	Budget
Pursissima Park				
Revenue	\$ 25,500	\$	29,000	\$ 29,000
Expense	(61,800)		(68,850)	(70,710)
Total Surplus/(Deficit)	\$ (36,300)	\$	(39,850)	\$ (41,710)
Revenue as % of Expense	41%		42%	41%
Westwind - Boarding				
Revenue	\$ 239,544	\$	189,376	\$ 190,899
Expense	(282,362)		(216,945)	(208,430)
Total Surplus/(Deficit)	\$ (42,818)	\$	(27,569)	\$ (17,531)
Revenue as % of Expense	85%		87%	92%
Westwind - Facility				
Revenue	\$ -	\$	-	\$ -
Expense	(89,161)		(108,576)	(85,164)
Total Surplus/(Deficit)	\$ (89,161)	\$	(108,576)	\$ (85,164)
Revenue as % of Expense	0%		0%	0%
Grand Total Surplus/(Deficit)	(168,279)		(175,995)	(144,405)
Total Revenue as % of Total Expense	61%		55%	60%

GENERAL FUND EXPENDITURES

Overall, expenditures have been categorized into personnel, contract services, professional services, supplies and operations, and internal services. This section discusses major changes in expenditures programmed in the General Fund operating departments including. Departmental budgets following this section provides for more detail by service delivery area.



					2010-11		2010-11	
	2008-09		2009-10		Adopted		Estimated	2011-12
Expense Category	Actual		Actual		Budget		Acutal	Adopted
Personnel	\$ 2,193,766	\$	2,675,941	\$	2,380,851	\$	2,289,035	\$ 2,328,135
Contract Services	1,257,780		1,259,769		1,343,230		1,297,638	1,386,279
Professional Services	558,857		516,941		364,863		438,314	510,366
Operations	552,818		438,425		725,966		590,791	804,324
Internal Allocations	308,490		366,949		327,737		289,454	295,244
Total	\$ 4,871,711	\$	5,258,026	\$	5,142,647	\$	4,905,233	\$ 5,324,347

Personnel

The Town maintains a workforce of 21 full time employees. The overall personnel budget includes an increase of \$39,000 or 1.7% over 2010-11 estimated actual. This increase is attributed primarily to a \$75,000 allowance for salary increases less savings from staff turnover and modifications to fringe benefits detailed below. The personnel budget includes the following factors:

- ➤ <u>Salaries</u> The Town will continue to provide for salary increases within the City Council approved salary range and based solely on merit. The total allowance for salary increases in 2011-12 is \$75,000. Pursuant to City Council direction, across-the-board cost of living adjustments and step increases have been permanently eliminated.
- ➤ Pensions The employer's share of the CalPERS pension for 2011-12 will be 10.341% of payroll, an increase of 0.982 percentage points from prior year. The Town is currently in the process of reducing the pension benefit for new hires from the "2% at 55" formula to the "2% @ 60" formula. Anticipated implementation of this change is expected for all new employees hired after August 15, 2011. The budget continues to include a \$70,000 contribution to the Town's inhouse Pension Contingency Reserve Fund to protect against unbudgeted increases in the employer's required contribution to CalPERS.
- ▶ <u>Health insurance</u> The budget retains the current employee and city council medical program with a forecasted increase of 8.0% in premiums. Employees have access to a cafeteria plan through which they may select from a variety of HMO and PPO plans purchased by the CalPERS medical pool. Effective January 1, 2012 the Town will cap its cafeteria plan contribution at the 2012 Kaiser Premium rate. This transition is will impact approximately 35% of benefited employees.
- ➤ Retiree medical The current amortized cost of retiree medical plus the cost of current, pay-as-you-go benefits for existing retirees, \$207,000, is included in the personnel costs for all departments. The Town is required to conduct an actuarial update of the retiree medical liability as of June 30, 2011. This study is scheduled to wrap up in September 2011.

Contract & Professional Services

Contract services in the General Fund are primarily for law enforcement services provided by the Santa Clara County Sheriff's Office and animal control through the City of Palo Alto. The budget includes \$100,000 in new funding for additional law enforcement service hours. The budget also includes a reduction of contract cleaning services for the boarding operations at Westwind Community Barn due to the City Council authorized reorganization plan that hires a Parks & Recreation Facility Aide.

Professional services in the General Fund are primarily for specialized functions that are easily scalable through partnering with the private sector. These services include legal, planning, building plan check, and engineering services. In 2011-12, the budget includes a contingency of \$50,000 to engage specialized consultants to assist with various City Council initiated land use projects.

Operations & Internal Allocations

Operations and Internal Allocations in the General Fund provide for the expenses required to operate the various Town functions. This includes overhead costs for buildings and facilities, office and technology supplies and equipment. The Operations budget for Public Works includes a contingency amount of \$150,000 for emergency safety repairs in the Town's right of way. Additionally, the budget includes a contingency allocation of \$30,000 for Town committees to request for supplemental special projects.

City Council

The City Council governs the Town of Los Altos Hills by enacting and enforcing ordinances and regulations that concern municipal affairs, subject only to limitations and restrictions of the State Constitution.

The City Council's budget is projected to decrease with lower participation in the medical benefits program first made available to council members in 2006-07. Included in operations are supplies and noticing for special meeting and events as requested by the City Council, and the Town's various memberships and dues including the League of California Cities, the Peninsula Division of the League of California Cities, the Association of Bay Area Governments, Local Agency Formation Commission, the Santa Clara County Cities Association, Silicon Valley Leadership Group, and the Homeless Survey.

Significant Operating Changes or Capital Requests: The City Council's goals will affect department staffing and other resource needs.

Program: 1100 - City Council							2010-11		2010-11		
		2008-09		2009-10		Adopted		Estimated		2011-12	
		Actual		Actual		Budget		Acutal		Adopted	
60 - Personnel	9	\$ 53,557		\$ 58,	629	\$	74,781	\$	64,319	\$	43,800
62 - Professional Services		325		2,	953		1,500		5,170		5,250
63 - Operations		62,006		53,	416		63,000		56,660		58,000
Program 1100 To	al: S	115,888		\$ 114,	998	\$	139,281	\$	126,149	\$	107,050

City Manager

The City Manager is responsible for the implementation of City Council goals and the smooth functioning of the Town while providing its residents with the services and amenities they desire. Major elements include appointment and supervision of all Town staff other than the City Attorney, goal setting, policy suggestions and implementation, personnel management, fiscal responsibility and budget.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes a contingency allocation of \$75,000 that will be used by the City Manager to award merit based salary increases to Town employees.

PERSONNEL SUMMARY *

	2008-09	2009-10	2010-11	2011-12
City Manager	1.00	1.00	1.00	1.00

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 1200 - City Manager				2010-11		
	2008-09	2009-10	Adopted	Estimated	2011-12	
	Actual	Actual	Budget	Acutal	Adopted	
60 - Personnel	\$ 293,636	\$ 359,842	\$ 297,185	\$ 299,848	\$ 262,043	
63 - Operations	3,733	1,854	6,300	1,271	1,300	
67 - Internal Allocations	26,169	26,530	21,111	19,695	20,089	
68 - Other - Misc	-	-	51,000	30,000	85,000	
Program 1200 Total:	\$ 323,538	\$ 388,225	\$ 375,596	\$ 350,814	\$ 368,432	

City Clerk

The City Clerk is the liaison and public information officer between the public and the City Council. The City Clerk is the records manager for the Town. The City Clerk prepares City Council agendas, minutes, and other legislative history. Elections and Campaign and Economic Interest Reporting as required by State law are administered through this office. The Clerk also provides logistical support to Town Committees.

Significant Operating Changes or Capital Requests: None.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
City Clerk	1.00	1.00	1.00	1.00

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 1300 - City Clerk	2008-09	2009-10	2010-11 Adopted	2010-11 Estimated	2011-12	
	Actual	Actual	Budget	Acutal	Adopted	
60 - Personnel	\$ 174,185	\$ 230,721	\$ 190,985	\$ 163,147	\$ 186,238	
62 - Professional Services	10,858	2,390	4,500	37,941	38,700	
63 - Operations	20,792	6,121	41,100	36,881	37,000	
67 - Internal Allocations	22,480	26,530	21,111	19,695	20,089	
Program 1300 Total:	\$ 228,314	\$ 265,761	\$ 257,696	\$ 257,665	\$ 282,027	

Finance & Administrative Services

The Finance & Administrative Services Department is responsible for administrative services of the Town – financial accounting and reporting, personnel, information systems coordination, and risk and office management. With respect to financial duties, the department collects revenues, invests funds, coordinates the preparation of the Town budget, processes payroll, compiles and issues financial reports, and pays Town bills in accordance with adopted fiscal policies and internal controls. Personnel duties include recruitment, examination and selection of employees; maintenance of employee personnel records; and administration of employee benefits. The Department manages service contracts for the Town's information technology support and building facility support requirements.

Significant Operating Changes or Capital Requests: None

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Director	1.00	1.00	1.00	1.00
Finance Manager	0.00	0.30	0.30	0.30
Office Manager/Accountant	0.30	0.00	0.00	0.00
Office Specialist	0.00	0.00	0.00	0.30
Total	1.30	1.30	1.30	1.60

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 1400 - Finance			2010-11	2010-11	
	2008-09	2009-10	Adopted	Estimated	2011-12
	Actual	Actual	Budget	Acutal	Adopted
60 - Personnel	\$ 283,527	\$ 326,783	\$ 266,115	\$ 265,441	\$ 296,112
61 - Contract Services	35,376	62,416	45,000	47,236	48,181
62 - Professional Services	41,580	64,583	57,000	53,125	55,781
63 - Operations	34,448	25,481	38,400	41,684	43,000
67 - Internal Allocations	31,102	34,489	27,444	25,604	26,116
Program 1400 Total:	\$ 426,033	\$ 513,751	\$ 433,959	\$ 433,091	\$ 469,190

City Attorney

The City Attorney reports directly to the City Council and is charged with the task of advising the City Council, City Manager and other Town officials on all legal aspects of municipal operations. The City Attorney represents the Town in civil and criminal actions; prosecutes violations of Town ordinances; and drafts or reviews required legal documents, including contracts, ordinances, and resolutions. The City Attorney attends all regular and special City Council meetings. Attorney-client relationship is furnished for members of the Town Council and appointed officials in all city-related matters. Other services of the City Attorney include meeting with the City Manager and other city officials on an on-call basis and keeping the City Council, City Manager and staff advised of current laws affecting decisions and programs of the Town.

Significant Operating Changes or Capital Requests: None

Program: 1500 - City Attorney			2010-11	2010-11		
	2008-09	2009-10	Adopted	Estimated	2011-12	
	Actual	Actual	Budget	Acutal	Adopted	
62 - Professional Services	\$ 171,491	\$ 124,149	\$ 153,963	\$ 131,270	\$ 145,149	
Program 1500 Total:	\$ 171,491	\$ 124,149	\$ 153,963	\$ 131,270	\$ 145,149	

Liability Insurance

The City Clerk, in coordination with the senior management team, coordinates all liability claims incurred by the Town through a consortium (ABAG-PLAN) of bay area cities, including the Town's benchmark agencies Los Altos, Woodside, Portola Valley, Atherton, and Hillsborough. This budget provides for the premiums as well as any settlements resulting from claims against the Town.

Significant Operating Changes or Capital Requests: None

Program: 1510 - Insurance	2008-09 Actual	009-10 Actual	A	010-11 dopted Budget	Es	010-11 timated Acutal	011-12 dopted
63 - Operations	\$ 64,855	\$ 63,804	\$	93,962	\$	61,294	\$ 74,000
Program 1510 Total:	\$ 64,855	\$ 63,804	\$	93,962	\$	61,294	\$ 74,000

Community Service Agency Grants

Various community agencies which service residents of the Town and surrounding area petition the City Council for contributions in support of their activities.

Significant Operating Changes or Capital Requests: None

Program: 1600 - Community Service						2	010-11		201	0-11		
	2	2008-09		009-10	Adopted		Estimated		nated	2011-12		
		Actual		Actual		Budget		Acutal		Adopted		
63 - Operations	\$	61,500	\$	83,000		\$	78,500	5	5 (65,600	\$	65,600
Program 1600 Total:	\$	61,500	\$	83,000		\$	78,500	5	6	65,600	\$	65,600

Town Committees

The City Council has established standing committees to assist the Council with a variety of issues. The Committees render advice and make recommendations to the City Council, Planning Commission, City Manager and other Town bodies designated by the City Council on all aspects of their particular sphere of interest. To maintain proper internal control of the disbursement of Town funds, the Town budget provided only a minimal amount of discretionary funds for each committee. For equipment purchases, consulting services, and other large ticket items, the 2011-12 budget contains a place holder of \$30,000.

Significant Operating Changes or Capital Requests: None.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Community Services Coordinator	0.00	0.00	0.40	0.40
Total	0.00	0.00	0.40	0.40

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix

Program: 1700 - Committees					2010-11		2	010-11		
	2008-09		2009-10		-		Estimated		2011-12	
	Actual		Actual	Budget		Acutal		Adopted		
60 - Personnel	\$ -	\$	23,075		\$ 35,298		\$	30,256	\$	39,909
63 - Operations	43,096		48,712		66,000			37,416		70,000
Program 1700 Total:	\$ 43,096	\$	71,787		\$ 101,298		\$	67,672	\$	109,909

Public Safety

The Town contracts with the Santa Clara County Sheriff's Office for police protection and with the City of Palo Alto for animal control. The Sheriff is responsible for the protection of lives and property of the residents of the Town with the main objective of providing for a safe and healthy community environment. This is accomplished through the active enforcement of local and state laws, apprehending violators, and by the use of effective law enforcement procedures, programs and techniques. The City of Palo Alto administers an animal control program servicing the cities of Palo Alto, Mountain View, Los Altos, and the Town.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes an additional \$100,000 to purchase supplemental law enforcement services.

Program: 2100 - Public Safety			2010-11	2010-11	
	2008-09	2009-10	Adopted	Estimated	2011-12
	Actual	Actual	Budget	Acutal	Adopted
61 - Contract Services	\$ 898,376	\$ 925,860	\$ 936,507	\$ 955,148	\$ 1,075,000
Program 2100 Total:	\$ 898,376	\$ 925,860	\$ 936,507	\$ 955,148	\$ 1,075,000
Program: 2150 - Animal Control			2010-11	2010-11	
	2008-09	2009-10	Adopted	Estimated	2011-12
	Actual	Actual	Budget	Acutal	Adopted
61 - Contract Services	\$ 66,523	\$ 59,141	\$ 86,523	\$ 59,141	\$ 62,098
Program 2150 Total:	\$ 66,523	\$ 59,141	\$ 86,523	\$ 59,141	\$ 62,098

Planning Department

The Planning Department is responsible for preparing and implementing the General Plan, zoning and subdivision ordinances, processing applications, conditional use permits, site plan reviews, home occupation permit, administrative permits and other applications. The Department supports the activities of the Planning Commission.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes \$50,000 contingency budget to engage specialized consulting services to assist with City Council initiated land use studies.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Director	0.80	0.80	0.80	0.80
Senior/Associate Planner	0.80	0.80	0.80	0.80
Assistant Planner	0.80	0.80	0.80	0.80
Planning & Building Technician	1.15	1.15	1.15	0.90
Public Works Director	0.06	0.06	0.06	0.06
Assistant Engineer	0.50	0.70	0.70	0.70
Public Safety Officer	0.00	0.00	0.40	0.40
Maintenance Superintendent	0.01	0.01	0.01	0.01
Maintenance Worker I/II	0.04	0.04	0.02	0.02
Finance Manager	0.00	0.15	0.15	0.15
Accountant/Office Manager	0.15	0.00	0.00	0.00
Office Specialist	0.30	0.30	0.30	0.15
Total	4.60	4.80	5.19	4.79

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 3100 - Planning Admin	2008-09 Actual			09-10 ctual	2010-11 Adopted Budget	2010-11 stimated Acutal		2011-12 Adopted
60 - Personnel	\$ 601,248	5	\$ 7	787,147	\$ 672,307	\$ 664,586	\$	643,226
62 - Professional Services	150,062		1	37,601	22,000	67,640		119,000
63 - Operations	13,242			11,149	14,000	6,876		10,000
67 - Internal Allocations	99,955		1	35,397	118,310	106,737		108,872
Program 3100 Total:	\$ 864,507	5	\$ 1,0	71,294	\$ 826,617	\$ 845,839	\$	881,097
Program: 3110 - Planning Commiss	2008-09		20	09-10	2010-11 Adopted	2010-11 stimated	2	2011-12
	 Actual		A	ctual	Budget	Acutal	A	dopted
60 - Personnel	\$ 6,354	5	\$	6,541	\$ 6,459	\$ 6,600	\$	6,000
62 - Professional Services	608			1,404	500	500		500
63 - Operations	243			342	2,300	1,000		2,000
Program 3110 Total:	\$ 7,205	9	\$	8,287	\$ 9,259	\$ 8,100	\$	8,500

Building Inspection Department

The Building Department has the responsibility of providing life-safety building and plan checking inspection and permitting, as well as quality control on building activity within the Town. The Department manages the Town's code compliance programs to maintain quality of life for Town residents.

Significant Operating Changes or Capital Requests: None

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Director	0.20	0.20	0.20	0.20
Building Official	1.00	1.00	1.00	1.00
Planning & Building Technician	0.85	0.85	0.85	0.85
Senior/Associate Planner	0.20	0.20	0.20	0.20
Assistant Planner	0.20	0.20	0.20	0.20
Assistant Engineer	0.05	0.05	0.05	0.05
Finance Manager	0.00	0.25	0.25	0.25
Accountant/Office Manager	0.25	0.00	0.00	0.00
Office Specialist	0.30	0.30	0.30	0.25
Total	3.05	3.05	3.05	3.00

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 3200 - Building Admin	2008-09 Actual	2009-10 Actual	2010-11 Adopted Budget	2010-11 Estimated Acutal	2011-12 Adopted	
60 - Personnel	\$ 382,864	\$ 430,937	\$ 380,181	\$ 362,035	\$ 380,280	
62 - Professional Services	115,197	69,664	92,000	110,055	112,256	
63 - Operations	16,616	6,938	7,400	3,573	3,644	
67 - Internal Allocations	63,686	88,970	73,133	72,270	73,715	
Program 3200 Total:	\$ 578,364	\$ 596,509	\$ 552,714	\$ 547,933	\$ 569,896	

Engineering Department

The Engineering Department provides administrative management of the Town's public work operations including the Capital Improvement Program. The Department develops and implements the Town's capital projects and engineering support for inspection services for all projects within the Town.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes a \$150,000 contingency budget for safety repairs in the Town's right of way.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Director	0.30	0.30	0.30	0.30
Assistant Engineer	0.25	0.25	0.25	0.25
Engineering Technician	0.50	0.50	0.50	0.50
Total	1.05	1.05	1.05	1.05

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

Program: 3300 - Engineering Admir	[2010-11	2010-11	
	2008-09	2009-10	Adopted	Estimated	2011-12
	Actual	Actual	Budget	Acutal	Adopted
60 - Personnel	\$ 213,425	\$ 198,445	\$ 165,306	\$ 162,092	\$ 158,600
62 - Professional Services	67,428	113,512	32,400	32,087	32,729
63 - Operations	18,898	3,856	112,450	87,693	239,447
67 - Internal Allocations	43,112	33,809	28,630	29,697	30,291
Program 3300 Total:	\$ 342,863	\$ 349,623	\$ 338,786	\$ 311,569	\$ 461,066

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Parks & Recreation Programs

The department develops, implements, and evaluates recreational programs and activities for children and adults and coordinates and supervises recreational uses of the Playing Fields, Town Riding Ring and Westwind Barn.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes the City Council's approved reorganization plan that eliminates the Parks & Recreation Supervisor and reallocates those funds primarily to Westwind Community Barn.

PERSONNEL SUMMARY *

Classification		2008-09	2009-10	2010-11	2011-12
Parks & Recreation		0.70	0.70	0.70	0.00
Supervisor		0.70	0.70	0.70	0.00
Community Services		0	0	0.60	0.60
Coordinator		U	U	0.00	0.00
7	Γotal	0.70	0.70	1.30	0.60

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

					1	2010-11	1	2010-11		
	:	2008-09	1	2009-10	A	Adopted	E	stimated	1	2011-12
Program: 14-1000 - P&R Admin		Actual		Actual		Budget		Acutal	A	Adopted
60 - Personnel	\$	94,467	\$	147,898	\$	129,015	\$	96,930	\$	78,956
61 - Contract Services		598		-		1,300		675		1,000
62 - Professional Services		1,308		685		1,000		525		1,000
63 - Operations		13,127		21,831		21,450		27,000		27,000
67 - Internal Allocations		21,986		21,224		37,998		15,756		16,071
Program 1000 Total:	\$	131,486	\$	191,638	\$	190,763	\$	140,886	\$	124,027
Program: 4100 - Equestrian Progra	ıms									
61 - Contract Services	\$	64,029	\$	64,183	\$	62,400	\$	75,000	\$	75,000
63 - Operations		690		831		500		500		1,000
Program 4100 Total:	\$	64,720	\$	65,014	\$	62,900	\$	75,500	\$	76,000
Program: 4110 - P & R Fee Program:	ams									
61 - Contract Services	\$	19,620	\$	23,410	\$	28,000	\$	25,000	\$	25,000
63 - Operations		701		-		1,000		1,000		1,000
Program 4110 Total:	\$	20,322	\$	23,410	\$	29,000	\$	26,000	\$	26,000
Program: 4120 - P&R Events										
63 - Operations	\$	34,789	\$	41,612	\$	42,000	\$	47,191	\$	55,000
Program 4120 Total:	\$	34,789	\$	41,612	\$	42,000	\$	47,191	\$	55,000
GRAND TOTAL	\$	251,316	\$	321,674	\$	324,663	\$	289,577	\$	281,027

Parks & Recreation Facilities

The department manages the Town's primary recreational facilities including: Purissima Park and Westwind Community Barn.

The Town's baseball fields at Purissima Park are available for department organized adult and youth programs and for activities sponsored by the Los Altos Little League. The Town has a cost-sharing agreement with the Los Altos Little League to offset field maintenance costs. Also at Purissima Park is the Town's riding ring which is available for adult and youth programs organized by the Parks and Recreation Department and for activities sponsored by the Los Altos Hills Horsemen's Association (LAHHA).

Westwind Community Barn serves at the Town's primary equestrian facility and hosts a series of community events and programs through the year. The site serves as the instructional venue for adult and youth programs organized by the department. Westwind Community Barn also hosts non-profit organizations such as the therapeutic riding program offered by 4-H/Westwind Riding Institute and the Pacific Ridge Pony Club. To help keep the site a vibrant facility, private boarding is available onsite.

Significant Operating Changes or Capital Requests: The 2011-12 budget below includes the new position of Parks & Recreation Facility Aide which was part of the Parks & Recreation Department reorganization. This new position does not increase the overall number of Town employee due to the elimination of the Parks & Recreation Supervisor position.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Parks & Recreation Supervisor	0.30	0.30	0.30	0.00
Barn Manager	0.00	1.00	1.00	1.00
Parks & Recreation Facility Aide	0.00	0.00	0.00	1.00
Total	0.30	1.30	1.30	2.00

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

	2	2008-09	2	2009-10	2010-11 Adopted	2010-11 Estimated	2	2011-12
Program: 5100 - Playing Fields		Actual		Actual	Budget	Acutal	A	Adopted
60 - Personnel	\$	13,019	\$	21,787	\$ 10,727	\$ 10,663	\$	4,137
61 - Contract Services		6,151		29,277	24,500	31,614		35,000
63 - Operations		29,618		16,961	21,573	21,573		26,573
Program 5100 Total:	\$	48,788	\$	68,026	\$ 56,800	\$ 63,850	\$	65,710
Program: 5110 - Town Riding Ring	7							
61 - Contract Services	\$	38	\$	2,915	\$ 5,000	\$ 5,000	\$	5,000
Program 5110 Total:	\$	38	\$	2,915	\$ 5,000	\$ 5,000	\$	5,000
Program: 5200 - Westwind Boardi	ing O	p.						
60 - Personnel	\$	77,485	\$	77,878	\$ 80,162	\$ 74,127	\$	114,670
61 - Contract Services		167,069		79,964	114,000	89,400		35,000
63 - Operations		134,464		45,444	88,200	53,418		58,760
Program 5200 Total:	\$	379,017	\$	203,286	\$ 282,362	\$ 216,945	\$	208,430
Program: 5300 - WWB Facility								
60 - Personnel	\$	-	\$	6,260	\$ 21,330	\$ 58,991	\$	29,164
61 - Contract Services		-		12,602	40,000	9,424		25,000
63 - Operations		-		7,075	27,831	40,161		31,000
Program 5300 Total:	\$	-	\$	25,937	\$ 89,161	\$ 108,576	\$	85,164
GRAND TOTAL	\$	427,843	\$	300,163	\$ 433,323	\$ 394,371	\$	364,304

Funds: 041, 043 & 016 - FACILITIES	2008-09 Actual	2009-10 Actual	2010-11 Adopted Budget	2010-11 Estimated Acutal	2011-12 Adopted
REVENUE	a Equilibries				
016-0000 - In-lieu fees	195,221	25,995	36,150	36,150	36,150
043-44 - Use of Money & Prop	38,383	35,364	39,157	39,157	39,823
043-48 - Miscellaneous	202,893	340,825	-	-	-
Total Revenue	436,498	402,184	75,307	75,307	75,973
EXPENSE					
Program: 041-6900 - General Capit	al Projects				
66 - Capital Improvements	1,263,310	69,808	293,200	293,200	360,000
Program 041-6900 Total:	1,263,310	69,808	293,200	293,200	360,000
Program: 043-6900 - Westwind Bar	n Capital Projec	ets			
66 - Capital Improvements	236,509	1,561,523	125,000	162,000	-
Program 043-6900 Total:	236,509	1,561,523	125,000	162,000	-
Total Expense	1,499,820	1,631,332	418,200	455,200	360,000

Special Revenue and Enterprise Funds

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Storm Drains

The Town maintains a program of controlling storm water to prevent erosion and control water flow into sewer systems. These maintenance efforts are supported, in part, by storm drain fees collected in connection with development applications.

Drainage fees, in accordance with Municipal Code Section 3-3.403, may be used solely for the construction, or reimbursement of construction, of local drainage facilities within the Town, or to reimburse the Town for the cost of engineering and administrative services related to the Master Plan for Storm Water Drainage and the design and construction of the facilities. Drainage fees are calculated at \$.60 per square foot of development within the public right—of-way or easements and, for development area added, \$.85 per square foot for impermeable structures and \$.60 per square foot for semi-permeable structures.

Significant Operating Changes or Capital Requests: The budget includes \$140,000 for the annual storm drain improvement program and \$200,000 for the O'Keefe Drainage Project.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Public Works Director	0.10	0.10	0.10	0.10
Engineering Technician	0.05	0.05	0.05	0.05
Maintenance Superintendent	0.35	0.35	0.35	0.35
Maintenance Worker I/II/III	1.05	1.05	0.70	0.70
Total	1.55	1.55	1.20	1.20

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

DRAINAGE FUNDS REVENUE & EXPENSE BUDGETS

		2008-09 Actual	-	2009-10 Actual	A	2010-11 Adopted Budget	E	2010-11 stimated Acutal	2011-12 Adopted	
nds: 012 & 045 - DRAINAGE FUN	DS									
REVENUE										
46 - Charge for Current Service	\$	99,546	\$	98,667	\$	82,000	\$	91,170	\$	96,46
Total Revenue	\$	99,546	\$	98,667	\$	82,000	\$	91,170	\$	96,46
EXPENSE										
Program: 4500 - Storm Drain Ope	ratio	ns								
60 - Personnel	\$	84,423	\$	183,123	\$	131,932	\$	137,684	\$	128,24
61 - Contract Services		8,270		20,168		37,500		37,500		38,13
62 - Professional Services		-		1,900		1,000		23,017		23,40
63 - Operations		18,650		31,190		30,500		30,933		31,45
67 - Internal Allocations		60,521		68,063		59,908		64,356		65,45
Program 4500 Total:	\$	171,864	\$	304,444	\$	260,840	\$	293,491	\$	286,69
Program: 6900 - Capital Projects										
66 - Capital Improvements	\$	-	\$	-	\$	140,000	\$	140,000	\$	340,00
Program 6900 Total:	\$	-	\$	-	\$	140,000	\$	140,000	\$	340,00
S										

Pathways and Open Space

The Town's pathway system was designed to provide safe and convenient non-vehicular travel throughout the community which unites neighborhoods through a series of connecting paths. The Pathways and Open Space budget is used to account for routine maintenance and capital improvements of the Town's pathway system.

Pathway revenue originates primarily from the Pathways In-Lieu Fee which, in accordance with Municipal Code Section 10-2.608, assesses a fee for a site development permit on a lost where no path is needed. Funds received from this fee may be used exclusively for the maintenance, repair, construction and acquisition of property for the Town's pathway system. The pathway in-lieu fee is calculated at \$47 per lineal foot of the average width of the property or \$5,220, whichever is greater, for each lot without a path.

Significant Operating Changes or Capital Requests: The capital budget includes \$440,000 for pathway improvements on Robleda Rd between Beatrice and Fremont. \$390,000 has been allocated for the Fremont Bike Lane project. An additional \$60,000 has been earmarked for general pathway improvement projects.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Public Works Director	0.14	0.14	0.14	0.14
Engineering Technician	0.15	0.15	0.15	0.15
Maintenance Superintendent	0.35	0.35	0.35	0.35
Maintenance Worker I/II/III	1.05	1.05	0.70	0.70
Total	1.69	1.69	1.34	1.34

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

PATHWAY FUNDS REVENUE & EXPENSE BUDGETS

nds: 013 & 042 - PATHWAYS FUN		008-09 Actual		2009-10 Actual		2010-11 Adopted Budget		2010-11 Estimated Acutal		Estimated		2011-12 Adopted
REVENUE												
Program: 0000 - Administration												
44 - Use of Money & Property	\$	7,986	\$	6,434	\$	1,050	\$	500	\$	-		
46 - Charge for Current Services	9	86,700		154,066		175,000		167,211		135,992		
48 - Miscellaneous		233,847		253,765		-		36,527		78,47		
Total Revenue	\$	328,533	\$	414,266	\$	176,050	\$	204,238	\$	214,46		
EXPENSE												
Program: 4740 - Pathway Operation	ns											
60 - Personnel	\$	100,052	\$	208,977	\$	153,017	\$	158,912	\$	148,97		
61 - Contract Services		12,545		32,871		75,000		79,086		80,43		
62 - Professional Services		13,275		24,389		15,000		8,618		8,76		
63 - Operations		26,380		3,625		11,500		45,489		46,26		
67 - Internal Allocations		69,414		72,545		71,419		73,705		74,95		
Program 4740 Total:	\$	221,666	\$	342,407	\$	325,936	\$	365,809	\$	359,38		
Program: 6900 - Capital Projects												
66 - Capital Improvements	\$	776,313	\$	181,774	\$	530,000	\$	397,975	\$	890,00		
Program 6900 Total:	\$	776,313	\$	181,774	\$	530,000	\$	397,975	\$	890,00		
Total Expense	\$	997,979	\$	524,181	\$	855,936	•	763,783	¢ 1	1,249,38		

Streets

The Street Division activities include maintenance and repair of Town streets and right-of-ways, and the installation, repair and maintenance of street signs and markings. The Division maintains approximately 57 miles of paved roadway.

The primary revenue source for Streets continues to be remittances from the State of California's gas tax funds which are used to support street improvements. In 2011-12, as with prior years, the State is expected to continue delay in remitting gas tax payments to local agencies. Other revenues include fees charged to developers and the roadway impact fee.

Significant Operating Changes or Capital Requests: The 2011-12 capital improvement program includes \$900,000 for the annual pavement management program.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Public Works Director	0.10	0.10	0.10	0.10
Engineering Technician	0.05	0.05	0.05	0.05
Maintenance Superintendent	0.26	0.26	0.19	0.19
Maintenance Worker I/II/III	0.50	0.50	0.38	0.38
Total	0.91	0.91	0.72	0.72

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

STREET FUNDS REVENUE & EXPENSE BUDGETS

	2008-09 Actual	2009-10 Actual	2010-11 Adopted Budget	2010-11 Estimated Acutal	2011-12 Adopted
nds: 017, 018 & 046 - STREET FU	NDS				
REVENUE					
017-43 - Permits & Licenses	\$ 31,760	\$ 106,624	\$ 28,000	\$ 40,000	\$ 59,461
017-44 - Use of Money & Prop	57,483	6,528	20,550	10,000	5,000
017-45 - Intergovernmental	206,759	247,981	234,002	241,997	246,837
017-46 - Charge for Services	52,492	231,069	47,000	47,000	50,000
018-46 - Charge for Services	334,068	272,772	312,000	312,000	317,304
046-48 - Miscellaneous	178,000	323,300	-	55,000	-
Total Revenue	\$ 860,562	\$ 1,188,274	\$ 641,552	\$ 705,997	\$ 678,602
EXPENSE					
Program: 4600 - Street Operations					
60 - Personnel	\$ 67,260	\$ 114,959	\$ 86,114	\$ 88,657	\$ 83,194
61 - Contract Services	57,295	52,162	177,500	197,502	150,000
62 - Professional Services	20,795	26,836	2,500	95,117	27,000
63 - Operations	29,697	37,023	37,000	77,648	37,000
67 - Internal Allocations	66,712	90,186	58,331	63,929	65,208
Program 4600 Total:	\$ 241,758	\$ 321,165	\$ 361,445	\$ 522,854	\$ 362,40
Program: 6900 - Capital Projects					
66 - Capital Improvements	\$ 1,147,160	\$ 1,150,614	\$1,469,000	\$ 1,469,000	\$ 900,000
Program 6900 Total:	\$ 1,147,160	\$ 1,150,614	\$1,469,000	\$ 1,469,000	\$ 900,000

Public Safety Grant Funds

The Public Safety Grant Funds, a \$100,000 grant from the State of California titled COPS, is special funding source that has enabled to Town to hire a Public Safety Officer who is charged with both code enforcement and emergency preparedness duties. In addition, the funding has been used for emergency communications supplies and equipment.

Significant Operating Changes or Capital Requests: The primary funding source for this program, \$100,000 COPS grant from the State of California, is at high risk of being defunded in 2011-12. To continue operations, the fund will draw down the bulk of its fund balance and use a transfer of \$25,000 from the General Fund.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Public Safety Officer	1.00	1.00	0.60	0.60
Total	1.00	1.00	0.60	0.60

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

PUBLIC SAFETY GRANT FUNDS REVENUE & EXPENSE BUDGETS

		2	2008-09		2	2009-10		A	010-11 .dopted	2010-11 stimated	2	011-12
			Actual			Actual	Budget Acutal		A	dopted		
Func	ds: 021 & 022 - PUBLIC SAFETY	GI	RANT FUN	\mathbf{D}	S							
R	REVENUE											
	44 - Use of Money & Property	\$	1,957	Т	\$	333		\$	950	\$ 950	\$	-
	45 - Intergovernmental Revenue		99,791			100,371			100,000	100,000		-
	Total Revenue	\$	101,748		\$	100,704		\$	100,950	\$ 100,950	\$	-
E	EXPENSE			t								
	Program: 6100 - COPS Programs			Т								
	60 - Personnel	\$	95,485		\$	74,318		\$	47,636	\$ 47,239	\$	45,118
	61 - Contract Services		28,700			23,145			28,000	28,000		28,000
	63 - Operations		41,354			9,894			24,000	24,000		24,000
	Total Expense	\$	165,539		\$	107,358		\$	99,636	\$ 99,239	\$	97,118

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Sewer Fund

The Town contracts with the Regional Water Quality Control Plant (RQCP) in Palo Alto and the City of Los Altos for sewer treatment and conveyance. The bulk of routine maintenance and capital improvements are provided through contract agreements. Sewer operations are funded by a sewer service charge of \$733 assessed to properties that are connected to the system. The annual charge has not increased since 2007-08.

The Town's sewer operations provide sanitary sewer service to approximately half of the parcels in the Town's boundaries. When a property connects to the Town's sewer main, a connection fee is charges to pay for necessary future sewer system capital improvements and capacity. All new connections also result in an increase to sewer assessment revenues.

Significant Operating Changes or Capital Requests: The budget includes a \$200,000 root foaming projected and a \$440,000 annual capital improvement project.

PERSONNEL SUMMARY *

Classification	2008-09	2009-10	2010-11	2011-12
Public Works Director	0.20	0.20	0.20	0.20
Associate Engineer	0.30	0.00	0.00	0.00
Engineering Technician	0.05	0.25	0.25	0.25
Maintenance Superintendent	0.02	0.02	0.02	0.02
Maintenance Worker I/II/III	0.06	0.06	0.04	0.04
Total	0.63	0.53	0.51	0.51

^{*} Shown as a percentage of 1.00 full-time employees. See appendix for complete staffing matrix.

SEWER FUNDS REVENUE & EXPENSE BUDGETS

	2008-09 Actual	2009-10 Actual	2010-11 Adopted Budget	2010-11 Estimated Acutal	2011-12 Adopted		
Funds: 048, 051 - SEWER FUNDS							
REVENUE							
44 - Use of Money & Property		\$ 102,876	\$ 21,000	\$ 37,691	\$ 24,876		
46 - Charge for Current Service	1,335,790	1,643,706	1,455,765	1,428,368	1,450,368		
48 - Connection fees	194,929	142,955	319,400	298,112	159,000		
Total Revenue	\$ 1,632,649	\$ 1,889,537	\$1,796,165	\$ 1,764,171	\$ 1,634,244		
EXPENSE							
Program: 4800 - Sewer Fund Ope	rations						
60 - Personnel	\$ 72,889	\$ 82,967	\$ 84,509	\$ 82,539	\$ 81,626		
61 - Contract Services	830,510	549,013	871,453	662,976	676,236		
62 - Professional Services	57,009	108,105	50,000	72,145	73,588		
63 - Operations	17,250	30,150	130,708	87,493	89,243		
67 - Internal Allocations	52,680	79,673	43,820	63,301	64,567		
68 - Other - Misc	66,733	97,542	44,000	99,000	100,980		
Program 4800 Total:	\$ 1,097,072	\$ 947,450	\$1,224,490	\$ 1,067,454	\$ 1,086,239		
Program: 048-6900 - Capital Proje	ects						
66 - Capital Equipment	\$ 1,251,536	\$ 322,983	\$ 440,000	\$ 440,000	\$ 640,000		
Program 6900 Total:	\$ 1,251,536	\$ 322,983	\$ 440,000	\$ 440,000	\$ 640,000		
Total Expense	\$ 2,348,608	\$ 1,270,433	\$1,664,490	\$ 1,507,454	\$ 1,726,239		

Appendix

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Los Altos Hills Personnel Allocations 2011-12

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	Department																		
Classification	City Manager	City Clerk	Admin Services	Committ ees	Planning	Building	Engineer. Admin	Storm Drain	P & R Admin	Barn Boarding	Barn Facility	Streets	Path- wavs	COPS	Sewer	Town Center	Corp Yard	Fleet	TOTAL
City Manager	1.00	GIGIII	00111000	000			11011111	Dium	11011111	Dour ung	ruciney		wayo			Genter	Turu		1.00
City Clerk		1.00																	1.00
Public Safety Officer					0.40									0.60					1.00
Admin Services Director			1.00																1.00
Finance Manager			0.30		0.15	0.25										0.30			1.00
Office Specialist			0.30		0.15	0.25										0.30			1.00
PW Dir/City Engineer					0.06		0.30	0.10				0.10	0.14		0.20		0.10		1.00
Assistant Engineer					0.70	0.05	0.25												1.00
Engineering Tech							0.50	0.05				0.05	0.15		0.25				1.00
Maint Superintendent					0.01			0.35				0.19	0.35		0.02	0.02	0.02	0.04	1.00
Maint Wrk I					0.02			0.70				0.38	0.70		0.04	0.04	0.04	0.08	2.00
Planning Director					0.80	0.20													1.00
Associate Planner					0.80	0.20													1.00
Assistant Planner					0.80	0.20													1.00
ComDevel Specialist					0.65	0.10										0.25			1.00
Building Official						1.00													1.00
Bulding Tech					0.25	0.75													1.00
Community Serv Coord.				0.40					0.60										1.00
Barn Manager										1.00									1.00
Parks & Rec Facility Aide										0.50	0.50								1.00
TOTAL STAFF	1.00	1.00	1.60	0.40	4.79	3.00	1.05	1.20	0.60	1.50	0.50	0.72	1.34	0.60	0.51	0.91	0.16	0.12	21.00

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